

Claims

1 1. A method for managing a relationship with a venture company, comprising the
2 steps of:

3 providing venture information pertaining to the venture company;
4 entering the venture information into a database having a column-row
5 matrix of records, wherein the venture information is entered on a current date;
6 and

7 querying a row of the database to provide a single record of relationship
information pertaining to the venture company.

2. The method of claim 1, further comprising the steps of:

 providing scoring data based on the venture information; and
 entering the scoring data in the database on the current date.

3. The method of claim 1, wherein the venture information comprises a business
2 plan.

1 4. The method of claim 1, wherein the each row of the matrix corresponds to a
2 separate venture company, and wherein each column of the matrix corresponds to
3 a separate time interval.

1 5. The method of claim 1, further comprising the steps of:
2 duplicating the single record from a first column of the queried row to a
3 second column of the queried row; and
4 assigning an updated current date to the duplicated record.

1 6. The method of claim 1, further comprising the step of generating reports
2 pertaining to the venture company.

1 7. The method of claim 1, further comprising the step of analyzing a relationship
2 opportunity with the venture company with the following steps:

3 identifying the relationship opportunity;
4 screening the identified opportunity;
5 evaluating the screened opportunity to determine whether to enter into a
6 business relationship with the venture company; and
7 deploying the business relationship if the opportunity was positively
8 evaluated.

1 8. The method of claim 7, wherein the screening step comprises the step of
2 determining scoring data based on the venture information, and wherein the
3 evaluating step comprises the step of determining whether to enter into the
4 business relationship based on the scoring data.

1 9. A method for managing a relationship with a venture company, comprising the
2 steps of:

3 providing venture information pertaining to the venture company, and
4 providing scoring data based on the venture information;

5 entering the venture information and scoring data into a database having a
6 column-row matrix of records, wherein the venture information and scoring data
7 are entered on a current date;

8 querying a row of the database to provide a single record of relationship
9 information pertaining to the venture company;

10 duplicating the single record from a first column of the queried row to a
11 second column of the queried row; and

12 assigning an updated current date to the duplicated record.

1 10. The method of claim 9, wherein the venture information comprises a business
2 plan.

1 11. The method of claim 9, wherein each row of the matrix corresponds to a
2 separate venture company, and wherein each column of the matrix corresponds to
3 a separate time interval.

1 12. The method of claim 9, further comprising the step of analyzing a relationship
2 opportunity with the venture company with the following steps:

3 identifying the relationship opportunity;
4 screening the identified opportunity;
5 evaluating the screened opportunity to determine whether to enter into a
6 business relationship with the venture company; and
7 deploying the business relationship if the opportunity was positively
8 evaluated.

13. The method of claim 12, wherein the screening step comprises the step of
determining scoring data based on the venture information, and wherein the
evaluating step comprises the step of determining whether to enter into the
business relationship based on the scoring data.

1 14. A method for analyzing a relationship opportunity with a venture company
2 comprising the steps of:

3 identifying a relationship opportunity with a venture company and
4 obtaining venture information about the venture company;
5 logging an identification status in a database;
6 calculating scoring data based on the venture information;
7 logging a screening status in the database;
8 evaluating the scoring data to determine whether to form a business
9 relationship with the venture company;

10 logging an evaluation status in the database; and
11 deploying the business relationship if the scoring data was positively
12 evaluated.

1 15. A system for managing a relationship with a venture company, comprising:
2 a process system for analyzing a relationship opportunity with a venture
3 company;
4 a library system for providing library elements; and
5 a view system for providing a plurality of views of the process, and the
6 library elements.

1 16. The system of claim 15, wherein the process system comprises:
2 an identification system for providing identification process elements for
3 identifying a relationship opportunity with a venture company;
4 a screening system for providing screening process elements for screening
5 an identified opportunity;
6 an evaluation system for providing evaluation process elements for
7 evaluating a screened opportunity to determine whether to enter into a business
8 relationship with the venture company; and
9 a deployment system for providing deployment process elements for
10 deploying a business relationship for a positively evaluated opportunity.

1 17. The system of claim 15, wherein the library system comprises:
2 a reference system for providing reference documentation;
3 a template system for providing templates; and
4 a screening tool system for providing venture information about the
5 venture company.

1 18. The system of claim 15, further comprising a database system for managing a
2 relationship information corresponding to the process, wherein the database
3 system comprises:

4 a database comprising a column-row matrix of records, wherein each row
5 corresponds to a separate venture company and each column corresponds to a
6 separate time interval;

7 a row query system for querying a row of the matrix to provide a single
8 record of relationship information corresponding to a particular venture company
9 at a predetermined time interval;

10 a duplication system for duplicating a provided single record from a first
11 column of a queried row to a second column of the queried row; and

12 a dating system for assigning an updated current date to a duplicated
13 record.

14 19. The system of claim 18, wherein the view system further provides a plurality
15 of views of the relationship information.

16 20. The database system of claim 18, wherein the relationship information
17 comprises status information.

1 21. A system for managing a relationship with a venture company, comprising:

2 a process system for analyzing a relationship opportunity with a venture

3 company;

4 a library system for providing reference documentation, templates, and a

5 screening tool;

6 a database system for managing relationship information corresponding to

7 the process; and

8 a view system for providing a plurality of views of the process, the

9 reference documentation, the templates, the screening tool, and the relationship

10 information.

1 22. The system of claim 21, wherein the process system comprises:

2 an identification system for providing identification process elements for

3 identifying a relationship opportunity with a venture company;

4 a screening system for providing screening process elements for screening

5 an identified opportunity;

6 an evaluation system for providing evaluation process elements for

7 evaluating a screened opportunity to determine whether to enter into a business

8 relationship with the venture company; and

9 a deployment system for providing deployment process elements for

10 deploying a business relationship for a positively evaluated opportunity.

1 23. The system of claim 21, wherein the library system comprises:
2 a reference system for providing reference documentation;
3 a template system for providing templates; and
4 a screening tool system for providing venture information about the
5 venture company.

1 24. The system of claim 21, wherein the database system comprises:
2 a database having a column-row matrix of records, wherein each row
3 corresponds to a separate venture company and each column corresponds to a
4 separate time interval;
5 a row query system for querying a row of the matrix to provide a single
6 record of relationship information corresponding to a particular venture company
7 at a predetermined time interval;
8 a duplication system for duplicating a provided single record from a first
9 column of a queried row to a second column of the queried row; and
10 a dating system for assigning an updated current date to a duplicated
11 record.

1 25. The system of claim 24, wherein the relationship information comprises status
2 information.

1 26. A system for managing a relationship with a venture company, comprising:

2 a process system for analyzing a relationship opportunity with a venture

3 company;

4 a library system for providing reference documentation, templates, and a

5 screening tool;

6 a database system for managing relationship information corresponding to

7 the process, wherein the database system comprises:

8 a database having a column-row matrix of records, wherein each

9 row corresponds to a separate venture company, and wherein each column

10 corresponds to a separate time interval;

11 a row query system for querying a row of the matrix to provide a

12 single record of relationship information corresponding to a particular

13 venture company at a predetermined time interval;

14 a duplication system for duplicating a provided single record from

15 a first column of a queried row to a second column of the queried row;

16 a dating system for assigning an updated current date to a

17 duplicated record; and

18 a view system for providing a plurality of views of the process, the

19 reference documentation, the templates, the screening tool, and the relationship

20 information.

1 27. A database system for managing relationship information corresponding to a
2 process for analyzing a relationship opportunity with a venture company,
3 comprising:

4 a database having a column-row matrix of records, wherein each row
5 corresponds to a separate venture company, and wherein each column
6 corresponds to a separate time interval; and

7 a row query system for querying a row of the matrix to provide a single
8 record of relationship information corresponding to a particular venture company
9 at a predetermined time interval.

28. The database system of claim 27, further comprising:

 a duplication system for duplicating a provided single record from a first
column of a queried row to a second column of the queried row; and
 a dating system for assigning an updated current date to a duplicated
record.

1 29. The database system of claim 27, wherein the relationship information
2 comprises status information and the venture information.

1 30. A database system for managing relationship information corresponding to a
2 process for analyzing a relationship opportunity with a venture company,
3 comprising:

4 a database having a column-row matrix of records, wherein each row
5 corresponds to a separate venture company, and wherein each column
6 corresponds to a separate time interval;

7 a row query system for querying a row of the matrix to provide a single
8 record of relationship information corresponding to a particular venture company
9 at a predetermined time interval;

10 a duplication system for duplicating a provided single record from a first
11 column of a queried row to a second column of the queried row; and

12 a dating system for assigning an updated current date to a duplicated
13 record.

14 31. The database system of claim 30, wherein the relationship information
15 comprises status information and the venture information.

1 32. A program product stored on a recordable medium for managing a
2 relationship with a venture company, comprising:
3 a process system for analyzing a relationship opportunity with the venture
4 company;
5 a library system for providing reference documentation, templates and a
6 screening tool; and
7 a view system for providing a plurality of views of the process, the
8 reference documentation, the templates, and the screening tool.

1
2
3
4
5
6
7
8
9
10 33. The program product of claim 32, wherein the process system comprises:
1 an identification system for providing identification process elements for
2 identifying a relationship opportunity with a venture company;
3 a screening system for providing screening process elements for screening
4 an identified opportunity;
5 an evaluation system for providing evaluation process elements for
6 evaluating a screened opportunity to determine whether to enter into a business
7 relationship with the venture company; and
8 a deployment system for providing deployment process elements for
9 deploying a business relationship for a positively evaluated opportunity.

1 34. The program product of claim 32, wherein the library system comprises:

- 2 a reference system for providing the reference documentation;
- 3 a template system for providing the templates; and
- 4 a screening tool system for gathering venture information about the
- 5 venture company.

1 35. The program product of claim 34, further comprising a database system for
2 managing relationship information pertaining to the process, wherein the database
3 system comprises:

- 4 a database comprising a column-row matrix of records, wherein each row
5 corresponds to a separate venture company and each column corresponds to a
6 separate time interval;
- 7 a row query system for querying a row of the matrix to provide a single
8 record of relationship information corresponding to a particular venture company
9 at a predetermined time interval;
- 10 a duplication system for duplicating a provided single record from a first
11 column of a queried row to a second column of the queried row; and
- 12 a dating system for assigning an updated current date to a duplicated
13 record.